

CRITICAL NUMBERS

Date: _____

BIZOSOPHY

Sales	Last Year	Budget	Actual
Sales			
Cost of Goods			
Gross Profit			

Rent / Mortgage	Budget	Actual
Building		
Other		
Total		

Notes Payable	\$ Amount
Total	

Payroll	Last Month	This Month
Week 1		
Week 2		
Week 3		
Week 4		
Week 5		
Total		

Gross Profit	Budget	Actual	Difference
Gross Profit			
Payroll (-)			
Rent (-)			
Expenses (-)			
Other (-)			
Profit or Loss			

[illegible]

Strategic Indicators	\$ Totals
Cash Start	
Cash End	
Bank Line Start	
Bank Line End	
Inventory Start	
Inventory End	
A/R Start	
A/R End	
A/P Start	
A/P End	

Notes:

Total Non Vendor