

## Nice Guy Decision Worksheet

List a few of your past Nice Guy decisions and their effect on your company:

Description of Nice Guy Decision: \_\_\_\_\_

\_\_\_\_\_

This decision was: ☐ Good for business ☐ Bad for business

This decision negatively affected cash flow: ☐ Yes ☐ No

I can remedy the situation by: \_\_\_\_\_

\_\_\_\_\_

Description of Nice Guy Decision: \_\_\_\_\_

\_\_\_\_\_

This decision was: ☐ Good for business ☐ Bad for business

This decision negatively affected cash flow: ☐ Yes ☐ No

I can remedy the situation by: \_\_\_\_\_

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